

Feb 2021 Newsletter

Dear Owners,

Happy Chinese New year! And I wish the relationship between Australia and China will get improved in 2021.



What is happening in the market?

I have sold all the listings I got in Harbour Town Villas. I just listed another property in Arundel similar size townhouse. We had over 1600 click for the first week and did two open home with 5 written offers. \$20k over what seller expected. 3 out of 5 are investors.

https://www.realestate.com.au/property-townhouse-qld-arundel-135426374

Obviously it will be sold straight away. Not much stock at moment and lots of inquiries from inner state buyers.

Crazy Rental Market Remain

Almost each rental listing we upload, within 2 days, we have got 50-70 inquiries and register for viewing. So, I have to change the strategy to ask applicant submit the online application before coming for inspection.

We leased 5 properties in January with amazing results.

1. Unit 40, owner adds dishwasher (\$865), new ceramic cooktop (\$500) with range hood (\$165), total spending \$1530 inc GST, rent jumps from \$380 to \$410



https://www.theonsitemanager.com.au/townhouse-for-rent/BiggeraWaters-QLD-3891772

- Unit 46, with fantastic interior design and change couple roller blinds about \$60 each material cost, leased for \$450 a week <u>https://www.theonsitemanager.com.au/townhouse-for-rent/BiggeraWaters-QLD-21070399</u>
- 3. Unit 82, with \$80k full renovation, breaking rental record, \$480 a week <u>https://www.theonsitemanager.com.au/townhouse-for-rent/BiggeraWaters-QLD-</u> <u>21070515</u>
- Unit 87, with \$35k full renovation, previously renting \$420 a week now leased \$450 a week <u>https://www.theonsitemanager.com.au/townhouse-for-rent/BiggeraWaters-QLD-21070823</u>
- 5. Unit 17, finish \$20k renovation within 2 and half weeks, replacing kitchen bench, main bathroom vanity, carpet, paint, ceiling fans in all bedrooms, roller blinds and dishwasher, rent jumps from \$370 to \$450 a week.







Renovation on going









If you have any questions, please give me a call to discuss further.

Thank you.

Jerry Zhang